

E-K *Business News*

AN ECONOMIC DEVELOPMENT UPDATE ON ELIZABETHTOWN-KITLEY

The Gravel Doctor 2012 Business of the Year

The Gravel Doctor was named the Township of Elizabethtown-Kitley 2012 Business of the Year at the Award Luncheon held Thursday October 4th, 2012 at the Cedar Valley Golf & Country Club on County Road 29.

Orval Droppo and Rick Brennan, representing The Gravel Doctor, accepted the award from Mayor Jim Pickard and Economic Development Chairperson Jim Miller, extending thanks to the Committee and the community for the honour. The Business of the Year Award honours businesses that have demonstrated excellence in their field, longevity, innovation and involvement in their community.



Orval Droppo & Rick Brennan of The Gravel Doctor accepted the 2012 Business of the Year award from Mayor Pickard.



Left to Right: Sprackin's Kitchen & Bath Centre, Raymond D. Deir Construction Co. Ltd., Smith's Farm Equipment (Jasper) Ltd., Country Kitchen Catering, and The Gravel Doctor.

This year saw six businesses nominated: County Kitchen Catering, The Gravel Doctor, Raymond D. Deir Construction Co. Ltd., Spracklin's Kitchen & Bath Centre, Potter's Small Engine, and Smith's Farm Equipment (Jasper) Ltd.

In acknowledgement of the accomplishments of the nominees, the Committee presented each with a certificate recognizing their excellence.

Chair Jim Miller announced a special presentation. Mayor Jim Pickard presented Joe Hudson, Chairman and Chief Executive Officer of Burnbrae Farms with an Award of Excellence presented in recognition of his vision and exemplary entrepreneurship and leadership in turning a school project at Brockville Collegiate Institute into Canada's largest egg producer and in being inducted into the Ontario Agriculture Hall of Fame.

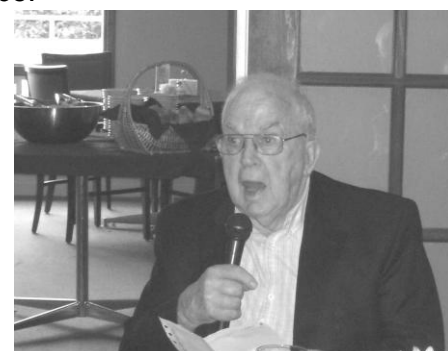
Economic Development Chairperson Jim Miller outlined the goals of the Committee and updated those in attendance on activities the Committee has undertaken over the past years, which included the improved and extended roads in the Business Park.



Senator Hugh Segal.

Mr. Miller noted the success of the 2012 Business Fair / Big Tent Sale which drew twice as many visitors as last year. As well, new signage has been installed at the Business Park, hoping to increase awareness of lots still available.

The Committee Chair welcomed guest speaker Senator Hugh Segal. Senator Segal addressed those in attendance with his usual wit and sense of humour. The Senator emphasized the importance of small businesses to the continued growth of communities and offered his assistance to businesses.



Joe Hudson addressed those in attendance after receiving his award of excellence.

2012 Business of The Year Nominee Profiles

Country Kitchen Catering

Country Kitchen Catering has been in business for nineteen years, with one full time and eleven part-time staff.

Country Kitchen Catering provides catering services for a variety of events including but not limited to workshops, conferences, banquets, community events, holiday gatherings, and weddings. We provide catered breakfasts, luncheons and dinners to over 400 clients that include businesses, community organizations, and individuals throughout Eastern Ontario. We strive to support the local economy by sourcing supplies from locally owned small businesses and utilizing local business service providers. Our goal is to ensure that our clients' expectations are exceeded each and every time in terms of service and taste.

Over the past year, we have seen a significant increase in demand for catering services that meet the needs of those with special dietary requirements. We at Country Kitchen Catering have used new culinary techniques and ingredients to develop an extensive menu of vegan, gluten free, in-season, health conscious, and allergy sensitive dishes. This expanded menu has allowed us to keep up with foodservice industry trends while at the same time allowing us to meet the ever-changing needs of our growing client base.

Since establishing in 1993, Country Kitchen Catering has been actively involved in the community through activities such as sponsorship of local athletics and through the donation of time, services and funds to organizations such as Habitat for Humanity, 4-H Canada, the local Legion branch, and local schools.

Over the past year, the focus of our community involvement has been on donating our products and services to local organizations such as the Volunteer Fire Department and local churches in support of fundraising efforts. We encourage our employees to participate in volunteer activities and offer our youth employees opportunities to earn community service hours by volunteering their time and services in conjunction with special events for which Country Kitchen Catering is donating its services, such as the Murder Mystery Dinner in support of the local Legion. In addition to donating services, Country Kitchen Catering and its staff donate to a variety of charities/fundraisers, at both a local and broader level.

Contact:

Valerie Foster

Telephone:

613-275-2178

Address:

111 Kitley Line 3, RR 1
Toledo, ON K0E 1Y0

Email:

ckc@xplornet.ca



Potter's Small Engine Sales & Services

Dan started servicing lawn and garden equipment in 1978. In July 1986 he opened his own business in Elizabethtown, selling and servicing quality lawn, garden and landscape equipment, including Toro, Wheel Horse, MTD, Briggs & Stratton, Techumseh and Kohler.

Quality products and service is still #1 at Potter's.

The nomination stated the service was excellent, with the work completed in record time.

Potter's Small Engine Sales & Service continues to support local charities and events.

Contact

Dan Potter

Address

Hillcrest Plaza
4501 South Avenue
Elizabethtown ON
K6T 1A8



Telephone

613-342-3835

Email

dan@potterssmallengine.ca

www.potterssmallengine.ca

SAVE THE DATE!



United Counties of Leeds & Grenville Economic Development Summit

~ A day focused on Economic Development ~

Date: November 30, 2012

Time: 9:00 a.m. – 3:00 p.m. (registration @ 8:30 a.m.)

Place: North Grenville Municipal Office
285 County Rd 44
Kemptonville Ontario

Registration Deadline: Friday November 23/12

Email – joanne.poll@uclg.on.ca

Fax – 613-342-3298

www.leedsgrenville.com

2012 Business of The Year Nominee Profiles

The Gravel Doctor

The Gravel Doctor was established in 1997 in this area, and in 2001 expanded their service area into Eastern Ontario. The company employs just fewer than 20 full time employees; this increases in the winter months to 30 including sub contractors.

The Gravel Doctor utilizes a unique system to remove potholes, ruts and corrugations. The system recycles existing gravel to save on the purchasing of new materials, and creates a "scarified" re-graded surface that is compacted with a 3,000 pound roller. The company states that their mission is to:

- Recover and recycle the useable gravel in your existing driveway;
- Cut out and remove each pothole and rut;
- Prepare the surface, ready to accept new gravel; and
- Eliminate layering – a layer of new gravel spread on top of an inconsistent surface is inherently unstable and will lead to early failure of the driveway surface.

In 2008, The Gravel Doctor expanded their services, offering asphalt paving, stone masonry and stone facing, concrete sidewalks and curbing, property maintenance and grass cutting, as well as interlock driveways, decks, fences, windows and doors. In addition the business now has tri-axle dump trucks and offer equipment sales, servicing and rentals. The newest addition is Acrylic Stucco and Home Transformations, and offer free estimates. The Gravel Doctor is your down to earth outdoor contractor.

The Gravel Doctor is a member of the Landscape Ontario Horticultural Trades Association, the Better Business Bureau and the Chamber of Commerce. Proud sponsor of the 2011 and 2012 YMCA and Boston Pizza Volleyball Tournament, Men's Greenbush Baseball Club, Lyn Girls' Baseball Club and the Brockville Tikis Hockey League. As a contributor to the United Way of Leeds & Grenville, the Gravel Doctor was awarded the Hero Award in the 2010 campaign.

Contact:
Donald Belanger

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613-342-7007

Address:
4823 North Augusta Rd
Brockville, ON
K6V 5T5



www.graveldoctor.ca

Raymond D. Deir Construction Co. Ltd.

Raymond D. Deir Construction Co. Ltd. has been in business for 36 years and employs four people. Raymond Deir is a local steel culvert distributor and provides machine rental, dozers, backhoes, and excavators. The business provides complete landscaping, fine grade, seeding and sodding services, and addresses excavation, leaking or problem basements as well.

Raymond D. Deir Construction operates with a hands on approach, and considers communication with customers very important; whether the project is large or small.

Raymond D. Deir Construction supports a number of charities and organizations, including Girls Inc., Lyn 225th Anniversary celebrations, and has been a 35 year supporter of the Lyn & District Softball Association. Ray also supplied his services and volunteered for the Lyn Museum, which he is very fond of.

Loyalty and dedication to its customers are what Raymond D. Deir Construction is best known for.

Contact:
Raymond D. Deir

Telephone:
613-342-0084

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613-341-8712

Address:
4310 Kilkenny Road
RR 2
Lyn, ON K0E 1M0



Eastern Ontario Development Fund

The Eastern Ontario Economic Development Fund is now a permanent fund following passage of Bill 11 in August 2012. It supports development projects that

- will attract or retain investment in Ontario-based industries and communities.

A relaunching of the Fund is coming soon.

- Individual businesses can receive up to fifteen per cent (15%) of total eligible expenditures to a maximum grant of \$1.5 million. Also, up to 35% of total project costs may come from other public sector funding sources.

- For information about this program and others, as well as our branch, visit www.omafra.gov.on.ca/english/food/.

- For more information call (519) 826-3486

2012 Business of The Year Nominee Profiles

Spracklin's Kitchen & Bath Centre

Spracklin's Kitchen & Bath Centre is excited that they have entered their 52nd years in business as a full-service kitchen, bath and design firm. They provide direct, personal service to their customers throughout the Eastern Ontario Region. Spracklin's secret to success is their expertise and commitment to quality products and services. They take pride in helping their customers create rooms that reflect their own unique, personal style, designing and building kitchens and baths that will be enjoyed for years to come. Spracklin's Kitchen & Bath Centre offers one stop shopping, complete renovations including: complete demolition of existing kitchens and bathrooms, installation of plumbing, electrical, drywall, painting, cabinetry, flooring, tubs, fittings, surrounds, basins, eco toilets, custom enclosures, medium to high-end countertops, and tile, plus more.

Spracklin's Kitchen & Bath Centre continue to update the showroom with innovative ideas and products, including handicap products for assisted living needs and supporting Canadian companies. Spracklin's is a community minded business; supporting local fire departments, various clubs/organizations and donating products to charity radio auctions; as well as attending local charitable events.

Contact

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Cheryl Kennedy

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Brockville, ON K6V 5Y6

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spracklinkitchens@hotmail.com



www.spracklins.com

Smith's Farm Equipment (Jasper) Ltd.

Smith's Farm Equipment has been in operation for over 50 years. In 1955, Raymond Smith began repairing equipment in his garage. Eventually the garage workshop became more of a dealership with the addition of the International Harvester product line.

In 1966 Raymond moved his business to its current location on County Road 17 where it became a Ford Motor Company Tractor Division and eventually a New Holland Dealership.

The business is currently a third generation ownership with Raymond's son, Richard, operating the business for the last 35 years. To this very day Smith's is still a family owned business, operated by Richard and his two sons, Robert and Mark. Smith's has also successfully expanded to a second location located in Smiths Falls, selling Kioti tractors, Kawasaki motorcycles, trailers and Ariens/ Gravely Lawn and Garden products.

Smith's Farm Equipment has a large stock of new and used tractors and equipment on site. A full line of New Holland Tractors, Haying and Forage equipment are available, as well as many other "short-line" products, such as snow blowers, lawn mowers, rotary cutters, wood chippers and splitters, to name a few.

Smith's is committed to providing quality service and competitive prices in Sales and Parts, and is proud to have been serving customers both near and far for many years.

Smith's Farm Equipment is also very active in participating and sponsoring various activities and clubs in the area such as plowing matches, fairs, home shows and tractor pulls, just to name a few.

Smith's Farm Equipment is located at 32 County Road # 17 in Jasper.

Contacts:

Richard, Robert and Mark Smith

Telephone:

613-283-1758

613-283-4466

Fax:

613-283-9952 (Jasper)

613-283-7530 (Smiths Falls)

Email:

sfe@smithsequip.com



Since 1955, Three Generations
of Quality Sales & Service

IS YOUR BUSINESS READY?

ACCESSIBILITY STANDARDS FOR CUSTOMER SERVICE

For More Information:

Accessibility for Ontarians with Disabilities Act (AODA)
Contact Centre (ServiceOntario)

Toll-free: 1-866-515-2025

TTY: 416-325-3408 / Toll-free: 1-800-268-7095

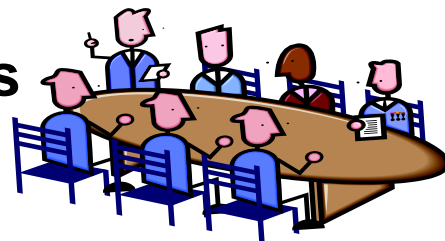
Fax: 416-325-3407

Website: www.AccessON.ca



Upcoming Seminars and Workshops

Lanark-North Leeds Enterprise Centre



How to Use Social Media to Benefit Your Business

- In this seminar learn how to use social media to promote your business
- Oct. 16th
- Speaker: Sherry Crummy-Lawrence
Time: TBD
Cost: \$10.00
- **Location to be determined**

Budget your way to Financial success!

- Oct. 18th, 9:30 a.m. to 12:30 p.m.
- Speaker: Lisa Ashton, Certified Financial Planning
- \$10 per person

Quickbooks Training

- Oct. 25th, 8:30 a.m. – 4:30 p.m.
- Speaker: Patti Saulnier of Accountapotamus Inc,
- \$150 +HST per person
 - Lunch, light refreshments and manual included

Mastering Google: Improve Your Business & Web Ranking

- Oct. 27th, 9:00 a.m. – 3:00 p.m.,
- \$20 per person (including lunch)
- Speaker: Syd Bolton

Intellectual Property – Part of an Overall Business Strategy

- Nov. 1st, 10:00 a.m. – 12:00 p.m.,
- \$10 per person
- Speaker: Adrian O'Donnell

GST/HST Seminar

- Nov. 8th, 9:30 a.m. – 12:00 p.m.,
 - GST/HST Basics for Business
 - GST/HST Across Borders
- FREE
- Speaker: George Fortier – Ottawa GST/HST Rulings Centre/Ottawa Tax Services Office

Facebook 101 for Beginners Workshop

- Nov. 15th, 9:30 a.m. to 11:30 a.m.
- Speaker: Sherry Crummy-Lawrence
- Cost: \$10.00

Facebook 201: The Next Level

- Nov. 22nd, 9:30 a.m. to 11:30 a.m.
- Speaker: Sherry Crummy-Lawrence
- Cost: \$10.00

“Tax Tips and Planning Opportunities” for Small Business

- Oct. 29th, 9:30 a.m. to 11:30 p.m.
- Speaker: Janet Foster, CA, CFP Partner-Collins Barrow WCM LLP
- \$10 per person

Doing Business with the Government of Canada

- Dec. 4th, 10:00 a.m. – 3:00 p.m.
- Speaker: The Office of Small and Medium Enterprises and Strategic Engagement (OSMESE)
- FREE (no lunch included)

The above listed seminars will all being held at the Regional Centre for Business Development in Smiths Falls. Call Cindy at 613-283-7002 ext. 108 or email cjames@ripnet.com to register and to get more information.

Space is limited- so you must pre-register!



**2010-2014
ECONOMIC DEVELOPMENT
COMMITTEE**

Mission Statement:

Under the direction of Council, to manage the development of the Township businesses and industries within an environment that maximizes benefit to the Township and area residents.

Meeting Information:

The Economic Development Committee meets at 5 p.m. the 2nd Tuesday of the month at the Main Administration Office in New Dublin. All meetings are open to the public.

Membership

Committee Members

Jim Miller
Blake McKim
Mark Jenkins
Donald Belanger

Council Representatives

Councillor Dan Downey
Councillor John Johnston

Ex-Officio

Mayor Jim Pickard

Staff Resources

Betty Gibson
Deputy Clerk

Laura Stanzel
Administrative Assistant

Contact Us

We welcome your comments and suggestions for the E-K Business News.

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Fax:

613-345-7235

Email:

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Website: www.elizabethtown-kitley.on.ca

**Looking For...
Money?
Advice?
Information?**



Big or small; new or old your business could qualify for available funding! Not sure what is available?

Don't hesitate to contact either the Valley Heartland Community Futures Development Corporation or the 1000 Islands Community Development Corporation to obtain the most up to date information on available funding and other programs.

For More Information Contact:

Valley Heartland Community Futures
Development Corporation
91 Cornelia Street West, Entrance B
Smiths Falls, Ontario
K7A 5L3



Telephone: (613) 283-7002

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E-mail: valley@valley.on.ca

Web Site: www.valleycfdc.com

1000 Islands Community Development
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