# E-K Business News

An Economic Development Update

## 2018 - 2022 Economic Development Committee

### **Mission Statement:**

Under the direction of Council, to manage the development of the Township businesses and industries within an environment that maximizes benefits to the Township and area residents.

### **Meeting Information:**

The Economic Development Committee typically meets at 4:00 p.m. the 2<sup>nd</sup> Tuesday of the month at the New Dublin Main Administration Office. Meetings are open to the public.

#### **Committee Members**

Gord McFarlane, Chair Bill Hinton Earl Pollock Tim Ross

### **Council Representatives**

Councillor Eleanor Renaud Councillor Rob Smith Ex-Officio Mayor Brant Burrow

### **Staff Resources**

Alison Merkley, Deputy Clerk Laura Stanzel, Admin, Assistant

### **New Year Brings New Ideas**

Council and the Economic Development Committee have plans to undertake and launch big projects in 2020.

The Committee has been working on creating a guide for new residents to our area which is expected to be launched shortly. The guide highlights the many services and programs offered by the municipality to provide a single resource with the FAQs from people new to the area.

Both Council and the Economic Development Committee have identified a need to further promote the Township Business Park located north of Brockville. The Business Park has vacant lands available for sale at very competitive prices. Contact <a href="mail@ektwp.ca">mail@ektwp.ca</a> if you are interested in learning more about the Business Park

The Township's website, <a href="www.ektwp.ca">www.ektwp.ca</a> will be undergoing a redesign to make the site more accessible and user friendly. Read our future editions to hear about its launch. Other large plans include constructing a new Fire Station in Toledo, seven road construction projects, and adding various new equipment to keep up with growing needs.

Another significant project supported by Council is the rebuild of the Five Mile Lighthouse. Donations continue to be accepted by the Township Office.

A Public Meeting concerning a proposed comprehensive **Zoning By-law Update** to Zoning By-law No. 13-21, as amended, is scheduled to take place on Monday, March 9<sup>th</sup> at 7:00 p.m. in the New Dublin Council Chambers (6544 New Dublin Road). Visit www.ektwp.ca for the full notice.

### **Contact Us**

We welcome comments and suggestions for the E-K Business News.

Email: mail@ektwp.ca

www.ektwp.ca

### **Stay Informed**

Stay informed with municipal business by liking us on Facebook and following us on Twitter.

Facebook: <a href="https://www.facebook.com/elizabethtown.kitley/">https://www.facebook.com/elizabethtown.kitley/</a>

Twitter: <a href="https://twitter.com/EKTownship">https://twitter.com/EKTownship</a>

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## **Training & Workshops**

Please contact the organizers for information and location details. Registration is often required.

### **Employment + Education Centre**

www.eecentre.com

#### **Build Your Own Benefits**

Receive tools to help you build your own benefits package.

Wednesday, February 26 from 10:00 am to noon Cost: FREE

### **Personality Dimensions**

Improve your understanding of yourself and others to help build stronger relationships. Friday, February 28 from 10:00 am to 3:00 pm Cost: Contact organizer for costs

## Leeds Grenville Small Business Enterprise Centre www.lgsbec.com

### **Content Creation for Social Media**

The importance of images, videos, and blogs to help build your brand recognition.

Friday, March 6 from 8:30 am to 11:00 am Cost: \$35

### Facebook & Instagram Advertising

Reach a larger online audience to increase the number of visitors to your business.

Friday, March 27 from 8:30 am to 11:30 am Cost: \$35

#### **HR Basics**

Find the tips and tricks to the hiring process and meeting employment standards and expectations.

Friday, April 24 from 8:30 am to 11:30 am Cost: \$35

### **Brockville & District Chamber of Commerce**

www.brockvillechamber.com

### **Business to Business Relations**

Learn how easy it is to create relationships and its benefits from three key speakers.

Tuesday, April 14 from noon to 1:00 pm Cost: \$10

# Small Business Advisory Centre Smiths Falls/Lanark County <u>smallbizcentre.ca</u>

### **Protect Your Business**

Covering everything HR and workplace safety including handbooks, contracts, and cannabis. Wednesday, February 26 from 3:00 to 5:00 pm Cost: \$20

### **Bookkeeping 101**

Advising owners on how to set up record keeping systems and establish work-flows. Thursday, February 27 from 9:00 am to 12:00 pm Cost: \$20

### **Google Analytics and Google Advertising**

Hear about how you can advertise for free by getting your business on the map.

Thursday, March 5 from 10:00 am to 1:00 pm Cost: \$20

## Low Cost and No Cost Marketing Tools You Can Use to Grow Your Business

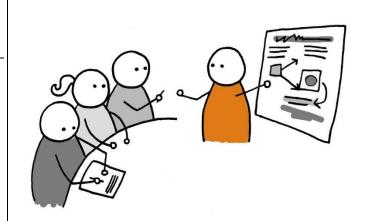
Increase sales by adopting simple and inexpensive marketing strategies.

Wednesday, March 25 from 1:00 pm to 4:00 pm Cost: \$20

## How to Cost and Price Your Products and Services Profitable

Learn the winning formula to maximize sales and profits for a healthy sustainable cash flow. Thursday, March 26 from 9:00 am to noon

Cost: \$20



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## Networking

### **Brockville & District Chamber of Commerce**

www.brockvillechamber.com

### **Brockville Mayor's Annual Update**

Thursday, February 27 from 7:00 am to 9:00 am Brockville Country Club (1548 King St. W.) Cost: \$25 members / \$30 non-members

### **Business After 5**

Thursday, March 19 from 5:00 pm to 7:00 pm Aquatarium (6 Broad St.)

Chamber Members Only

### **Annual General Meeting**

Thursday, March 26 from 7:00 am to 9:30 am Brockville Country Club (1548 King St. W.) Cost: \$25 members / \$30 non-members

### **Breakfast with MP Michael Barrett**

Monday, April 6 from 7:00 am to 9:00 am Brockville Country Club (1548 King St. W.) Cost: \$25 members / \$30 non-members

### **Leeds Grenville Small Business**

**Enterprise Centre** www.lgsbec.com

### Augusta Township Mayor's Breakfast

Friday, March 6 from 7:30 am to 10:00 am Grenville Snowmobile Club (4901 Charleville Rd) Cost: \$10. Registration Deadline: March 2<sup>nd</sup>

### **International Women's Day Luncheon**

Tuesday, March 10 from 11:30 am to 2:00 pm Brockville Country Club (1548 King St. W.) Cost: \$40. Registration Deadline: March 4<sup>th</sup>

### **LG Approved Professional**

www.lgapproved.ca

#### After Five B2B Event - Southern Division

Wednesday, April 8 from 5:00 to 8:00 Luna Pizzeria (365 Stewart Blvd)

### **Memberships & Subscriptions**

The beginning of the new year is a great time to join and follow an organization focused on building relationships and advocating for your interests. Below are just a few of the organizations that have memberships or newsletters that may be of interest.

Brockville & District Chamber of Commerce <u>www.brockvillechamber.com</u>

Employment + Education Centre <u>www.eecentre.com</u>

LG Approved Professional <u>www.lgapproved.ca</u>

Leeds Grenville Small Business Enterprise Centre <u>www.lgsbec.com</u>

Ontario East Economic Development ontarioeast.ca

Rural Ontario Institute <u>www.ruralontarioinstitute.ca</u>

Small Business Advisory Centre <u>smallbizcentre.ca</u>

Smiths Falls & District Chamber of Commerce <u>www.smithsfallschamber.com</u>

South Eastern Ontario Tourism <u>southeasternontario.ca</u>

United Counties of Leeds & Grenville <u>invest.leedsgrenville.com</u>

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**Communication and Marketing** are essential tools that can help attract a wider audience while keeping your past customers informed of the services you offer. The nature and importance of getting your business out there has changed over time with the fast increased of online consumerism and overall globalization.

Revisiting how you brand and market yourself is a good step in setting yourself apart from others and growing interest in your business. This can be achieved simply by having a company name and logo appear on promotional items and apparels, to increasing the visuals and informational materials available, and improving overall communications.

Businesses that can Help	
@liveconx	Arrow's Trophies and Apparel
613-342-6005	613-217-7325
(4504 Rowsome Road)	(Maplewood Drive)
Christine Stesky Writing and Editing	Kedco Products Ltd.
613-345-4020	613-342-2005
(5736 Fairfield Road)	(82 Main Street Lyn)
McHugh-Comm Marketing	Promotional Concepts & Teamwear
613-341-1116	613-342-1522
(1303 Lambton Lane)	(3506 Coons Road, Unit 7)
S C Promotions & Imprinting	Sunshine Photography
1-800-463-8232	613-218-2855
(6023 County Road 29)	(17 St. George Street)
Visual Sense Illustrations 613-341-9587 (10 St. George Street)	Note: List was created using the Township of Elizabethtown-Kitley Business Directory.

